

## Trammell Crow, Master Builder: The Story of America's Largest Real Estate Empire

Robert Sobel



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**Trammell Crow, Master Builder: The Story of America's Largest Real Estate Empire** Robert Sobel Brings alive the story of Trammell Crow--the visionary real estate developer whose brilliant career served to shape the future of the field. Follows Crow from his origins as a small-time real estate dealer to his transformation into a corporate symbol. Discusses the bold methods that Crow used to build the most influential real estate company in America. Includes an examination of how Crow's risky strategy of making all principals partners in his firm and offering equity interest to deal managers paid off with spectacular profits. A lively account of Crow's mission to break all the rules and become the greatest builder of our age.

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