



Get It, Set It, Move It, Prove It: 60 Ways To Get Real Results In Your Organization

Mark Graham Brown

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Selected As One of "*The Year's Best Reference and Reading Material*", Industrial Engineer Magazine, December 2004

If you seek to produce measurable results in your organization, this book is for you. It provides practical and useful methods that you can use immediately and points out habits you should avoid. *Get It, Set It, Move It, Prove It* is about getting real results and being able to prove them.

The distinct feature of this book is the four-phased model: "**Get It**" focuses on your leadership's vision and values; "**Set It**" improves your goals and strategies and their deployment in regard to ethics and regulatory requirements and performance measurement; "**Move It**" strengthens your relationships with important customers and the management of employees and key work processes; and "**Prove It**" helps you supply the evidence that your systems are producing high-performance results.

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