



The Biotech Entrepreneur's Glossary: Including Terms In Accounting, Biotechnology, Business, Computers, Fund Acquisition, Human Resources, Law, Patents, Marketing And Sales - With Eight Appendices

Michael G. Pappas

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This book will assist you in understanding the practical terms encompassing the operation of a biotechnology firm. Terms used in accounting and auditing, biotechnology (including agribiotech, fermentation science, genetics/genomics, immunology, molecular biology, quality assurance and quality control), computers (software, hardware and the internet), day-to-day business (communications, financing, fund acquisition, grants, product manufacture, transportation, and handling), human resources, patents and filing, legal, marketing and sales, are precisely defined, with cross references and examples where appropriate.

In addition, eight appendices containing: 1) abbreviations and acronyms used in biotechnology; 2) addresses of biotechnology recruiters; 3) domestic and foreign venture capitalists (including mailing addresses, telephone/Fax numbers, and E-mail addresses); 4) Institutes and Centers comprising the National Institutes of Health that award Small Business Innovation Research (SBIR) grants and contracts; 5) laws and regulations governing the receipt of federal grants, and; 6) tables related to molecular biology and genetics. They say, "Knowledge is power!" This book should greatly increase your knowledge of the working terms and therefore the work performed within each department in biotechnology firms, making you more productive and enhancing your entrepreneurial skills.

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